



# Advansoft International

Advance Towards Success



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# Advansoft International

In today's business world, technology is power. It increases our ability to communicate, enhances the quality of the work environment and makes a tremendous impact on a company's bottom line. With the dynamic pace of technological change, choosing the right technology for your needs can be a complex and often confusing process. When there is this much at stake, you want to put your company's technology solution in the hands of a professional.

Look to Advansoft International to maximize your technology with customized, long-term solutions specifically designed for your needs. Advansoft International is a SAP Services Partner

Ernst & Young Entrepreneur of the Year 2007.

Our consultant retention rate is higher than industry average. Advansoft International supports the complete development of your business solution – from initial project preparation, business blueprint, realization, final preparation through go-live and production support.

Our consultants have been an integral part of major SAP implementation globally serving a wide range of industries including Automotive, Chemical, Consumer Products, Insurance,



and an advanced Information Technology consulting firm with over 15 years of industry experience. Since 1998, we have partnered with Fortune 500, mid-size and Public sectors to deliver valuable business solutions. We are a primary supplier to direct clients and major SAP implementation partners. We are a certified Women owned Business Enterprise and our CEO, Mr. Anil Sunkara, is awarded finalist of

Pharmaceutical, Public Sectors, Retail, Telecommunications, etc.

We believe that business technology ultimately exists for one reason: to enhance your bottom line, our strategic goal is to create optimal technology hybrid to help you maximize your system's productivity and your company's return on investment.

## OUR KEY SERVICE LINES

- SAP Implementation –
  - Financials
  - Supply Chain Management
  - Human Capital Management
  - Product Lifecycle Management
  - Customer Relationship Management
- SAP Upgrade – from R/3 to ERP version 6.0
- SAP Solution Integration
- SAP Post-implementation Support
- SAP Project / Program Management
- SAP Augmentation Services
- SAP Offshore Outsourcing



WHY

# Advansoft International

## MORE COST EFFECTIVE

- Companies can save over 60% of the budget while using the same pool of quality talent SAP resources.
- Companies can focus on what you do best – your core business.
- Using Advansoft International's SAP resources is more cost effective and flexible than hiring permanent full-time employees.
- Advansoft International's track records demonstrated that we provide our services by adhering to the agreed-upon schedule and budget.

## RISK FREE – GUARANTEED DELIVERY

- Companies will not have to pay until the implementation / upgrade is successfully completed.
- Advansoft International applies solutions derived from Industry Best Practices to achieve peak performance and maximum efficiency.
- We guarantee project delivery and meeting deadlines is our specialty.
- We provide responsive post-implementation support.

## BETTER TALENT POOL

- Advansoft International matches your requirements with our best SAP resources.
- We have one of the industry's largest pools of highly professional SAP / IT consultants, the majority of them hold master degrees.
- We have in excess of 500 quality SAP / IT consultants quality US based consultants covering functional and technical areas.
- Our consultants have:
  - Intimate knowledge of core SAP modules and business processes
  - Full lifecycle implementation experience
  - Excellent client focus
  - Ability to develop and maintain relationships at all levels within the company and client organization
  - Effective communication skills
- Our track records ensure that our resources are driven to achieve and can meet and exceed your expectations to help you achieve your business results.

## OFFSHORE OUTSOURCING

- You can benefit from the best of both worlds by interfacing with U.S. based managers while utilizing dedicated teams in India.
- With the offshore resources, you can receive quality services with 24/7 operations.
- You can enjoy savings of over 60% on your budget.





**Advansoft International**

## **Strategic Framework**

### **People**

We will have Simply the Best people.  
We are committed to hiring, developing,  
motivating and retaining the best people in our industry.

### **Market Share/Growth**

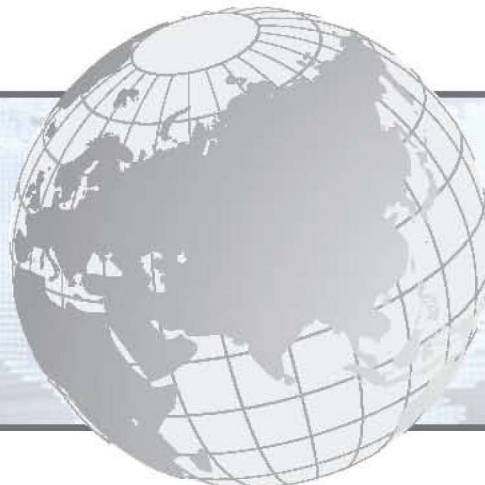
We will achieve Simply the Best market share and  
growth rate in our industry by improving our business  
processes and serving our clients with a passion.

### **Exceed Client Expectations**

We will be Simply the Best at exceeding client  
expectations. We must anticipate our clients' needs,  
consistently deliver outstanding client service and  
continuously seek ways to improve our service  
delivery process.

### **Quality/Risk Management**

We will have Simply the Best management process and  
ensure effective management of our business risks and  
operating results.





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